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BUSINESS OPPORTUNITIES FROM ISRAEL

June 2024

Greetings from the Federation of Israeli Chambers of Commerce!

As part of our efforts to promote business matchmaking for Israeli companies, we give you this monthly edition of our members' business offers. All are looking for new business partners, distributors, representation or suppliers.

Companies who find these offers relevant to them may contact us directly and approach Ms. Yonat Keren: chamber@chamber.org.il

We invite you and your members to submit business offers for publication on our website business opportunity system.

To post an offer, please [click here](#)

Thank you in advance for your cooperation.

<i>Offer No.</i>	<i>Interested in</i>	<i>Subject</i>
150939	Export	<i>Industrial Automation: Practical Inspection of In-line Heat Sealing Detections and Humidity Control for Dry Products</i>
150942	Export	<i>Outsourcing External Organic Teams of Software Developers</i>
151093	Export	<i>Premium Fast-Absorbing Skincare Creams</i>
150940	Import/Representation/ Franchisee	<i>Bunched Copper Wires, Copper Busbar, Extension Reels, Flexible Cable, Enameled Copper Wire</i>
150965	Import	<i>Non-Refrigerated and Non-Frozen Food Products (baking products, cookies, jams, canned products)</i>
150941	Import	<i>Mozzarella Nuggets and Sour Cream</i>
151092	Import/Franchisee	<i>Premium and Unique Food Products</i>
150966	Services/Joint Ventures	<i>Int'l trade consulting, international shipping, customs brokerage services, third-party deliveries, logistics consulting, locating suppliers worldwide.</i>
150964	Services/Joint Ventures	<i>Freight Forwarding and Customs Clearance Services</i>

EXPORT

Company Name	Yoran Imaging (75458)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.yoran-imaging.com
Year of Establishment	2016
No. of Employees	11-50
Offer No.	150939
Interested in	Export
Summary of offer	Industrial Automation: Practical Inspection of In-line Heat Sealing Detections and Humidity Control for Dry Products

Description of Offer

The company, founded in 2016, draws upon over two decades of thermal imaging expertise to develop state-of-the-art systems that optimize filling & heat-sealing inspection and reporting.

We have developed a groundbreaking system that provides practical inspection of heat-sealing defects to perfect the quality assurance process and increase the productivity of manufacturing facilities – mainly for the food, cosmetics, and pharmaceutical industries.

The company also has the ability to monitor the product humidity/moisture level during the process, i.e., on-line, particularly in dry products. With our system, you can control the optimal humidity and preservation of quality assurance at the same standard as well as preventing food waste.

The system, which allows one to connect to the machine via a web interface, gives a designated ID to each product and provides contact-free inspection for 100% of products and health care of production lines as well as increase productivity.

Advantages:

- Reduced cost: 100% inspection at a cost-effective price point.
- Increase productivity: 100% inspection even at high speeds.
- Data collection & trends analysis: Optimize production and preempt potential filling & heat-sealing defects through real-time reporting.

<ul style="list-style-type: none"> • Small footprint & equipment compatibility: Regardless of the packaging line type, the system has a small footprint and can integrate seamlessly with existing equipment. 	
Other Information	<p>In 2018, the company won the All4Pack PARIS Award.</p> <p>It was selected to be part of the EU Zero Waste Consortium, as well as receiving the Horizon 2020 phase 2 grant.</p> <p>We also received a letter of recommendation from Nestlé Switzerl regarding very successful and challenging applications carried out for in-line seal integrity inspection. In principle, these are specifications for recyclable packaging material and non-recyclable packaging material with different forms of wrappers, including VFFS multilane. This highlights the fact that we were able to reliably identify signs of lack of sealing (leakage) and excess sealing (burning - shrinking) and all online 100% tested products.</p>
Potential Partners	<ul style="list-style-type: none"> • Manufacturers of machinery packaging. • Distributors and integrators of machinery packaging for factories. • Large corporations in the healthcare, cosmetics, and food sectors.
Target Countries	Worldwide

Company Name	Smart.exe Ltd. (26275)
Contact Person	<p>Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il</p>
Website	www.smartexe.com
Year of Establishment	2004
No. of Employees	300+
Offer No.	150942
Interested in	Export
Summary of offer	Outsourcing External Organic Teams of Software Developers

Description of Offer

We offer companies outsourcing services of external organic software development teams. Our teams can support the entire development process or integrate specific parts seamlessly to improve performance.

Our commitment to connecting you with the right engineer or team and providing professional support throughout the process makes our company and the services we offer unique.

We establish a conducive environment for our engineers, ensuring their collaboration until the successful delivery of the project to the client.

Our experience and skilled team can bring fresh perspectives and innovative ideas to the table, contributing to creative problem-solving and efficient solutions.

Since 2004, we've successfully positioned developers in over 1,500 roles across various categories. We bring extensive experience from global engagements across diverse sectors, including medical, industrial, military, agriculture, Telecom, Energy, Cybersecurity, Fintech, Hospitality, E-Commerce, Mobile Apps and Games and more.

The company is interested in:

Providing a development service for customers, technology, and industrial companies requiring assistance in software product development.

Find potential business partners to link us with the relevant technology companies.

Our service becomes especially crucial during rapid growth, providing companies with the means to expand their output without compromising the quality of their software products.

Added value services include Product Management, Project Management, Design, Quality Assurance (QA), DevOps, and more.

Potential Partners

- **Businesses and Enterprises:** Companies seeking custom software solutions to streamline operations, enhance efficiency, or address specific business needs.
- **Startups:** Entrepreneurs and startup companies looking to develop a new software product or platform
- **Technology Companies:** Firms in the technology sector requiring additional development resources or expertise for their projects.
- **Technological Incubators:** Organizations and programs focused on nurturing and supporting early-stage technology startups, often seeking software

	development services to help incubated companies bring their innovations to market.
Target Countries	USA, Canada, Europe.

Company Name	Nostop Ltd. (15875)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.esculanskin.com/en/
Year of Establishment	1994
No. of Employees	1-10
Offer No.	151093
Interested in	Export
Summary of offer	Premium Fast-Absorbing Skincare Creams
<p><u>Description of Offer</u></p> <p>Our flagship product is a fast-absorbing cream enriched with plant extracts and moisturizing ingredients. It is especially suitable for dry skin and individuals with higher-than-average sugar levels.</p> <p>Our products are specifically developed for a broad population that suffers from higher-than-average sugar levels and, consequently, particularly dry skin. The goal is to use natural materials to provide significant relief from the side effects experienced by diabetes sufferers of all levels. What distinguishes our product line are two herbal ingredients:</p> <ul style="list-style-type: none"> * Aesculus Hippocastanum Seed Extract * Ruscus Aculeatus Root Extract <p>These two components are known in the scientific literature to influence the expansion of blood vessels and irregular blood flow. They are combined with moisture-rich ingredients for fast absorption. The result is a unique line of therapeutic products that greatly ease the suffering caused by extremely dry skin, which leads to cracks and other known side effects for those with high sugar levels.</p> <p>Approved by the Israeli Ministry of Health. Approved by the Israeli Diabetes Association.</p>	
Other Information	We can develop and manufacture cosmetic products for customers as requested or needed.

Potential Partners	Cosmetics distributors with experience in similar products.
Target Countries	Worldwide

IMPORT

Company Name	Cable Plast Metals (71938)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.cp-metals.com
Year of Establishment	2012
No. of Employees	7
Offer No.	150940
Interested in	Import/Representation/Franchisee
Summary of offer	Bunched Copper Wires, Copper Busbar, Extension Reels, Flexible Cable, Enameled Copper Wire
<p><u>Description of Offer</u></p> <p>Our company specializes in providing quality solutions in the field of metals for electricity.</p> <p>We offer a range of products including: low-voltage flexible cables, exposed copper wires for grounding, cable extension drums, enameled copper wires for transformers and electric motors, and copper bars for electrical cabinets. We distribute to infrastructure contractors, work with manufacturing plants, and also with electrical wholesalers.</p> <p>We specialize in providing customized solutions for electrical metal needs. By staying updated with the latest innovations, we ensure top-quality products and excellent service at competitive prices.</p>	
Potential Partners	Cable manufacturers, rod and copper wire manufacturers.
Target Countries	Europe, especially Eastern Europe and Russia.

Company Name	M.S Kaskad Ltd. (57667)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.kaskad.co.il
Year of Establishment	2009
No. of Employees	20
Offer No.	150941
Interested in	Import
Summary of offer	Mozzarella Nuggets and Sour Cream
<p><u>Description of Offer</u></p> <p>Our company was founded in 2008 and focuses on importing, marketing, and distributing a large assortment of products, such as cheeses, dairy products, and more.</p> <p>We distribute our products to nearly 1,000 points of sale in the retail, institutional, and manufacturing markets throughout Israel and the Palestinian Authority.</p> <p>We have salespeople nationwide who provide services and solutions to all our customers.</p> <p>Our extensive experience of in-depth knowledge in the field of importing and marketing food products allows us to be at the forefront of the market in Israel.</p>	
Potential Partners	Manufacturers and Suppliers.
Target Countries	EU Countries.

Company Name	Dvarim Tovim Segal Ltd. (53701)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.sdt.co.il
Year of Establishment	1983

No. of Employees	15
Offer No.	150965
Interested in	Import
Summary of offer	Non-Refrigerated and Non-Frozen Food Products (baking products, cookies, jams, canned products, etc.)
<p><u>Description of Offer</u></p> <p>Our company specializes in importing and marketing quality food from leading brands worldwide, maintaining close commercial ties with our suppliers.</p> <p>All our suppliers meet the highest quality standards and our expectation of “nothing less than the best”.</p> <p>We represent several European brands, bringing Europe’s finest products to Israeli customers. Our imported products are well known in the Israeli market for their long-term commitment to excellence. We strive for all of our products to be certified kosher when they reach the Israeli market.</p> <p>Our products include canned fish, pickles, instant coffee, fruit preserves, tea, and more, which are available in well-known Israeli supermarket chains as well as private sector stores.</p>	
Potential Partners	Manufacturers and Suppliers.
Target Countries	Mostly EU Countries.

Company Name	Import4U Ltd. (47330)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.import4u.co.il
Year of Establishment	2008
No. of Employees	45
Offer No.	151092
Interested in	Import/Franchisee

Summary of offer	<i>Premium and Unique Food Products</i>
<p><u>Description of Offer</u></p> <p>Our company has operated in the Israeli food market for more than 15 years and has established itself as a pioneer in importing quality health products into Israel. We import from many factories worldwide through close cooperation and long-term agreements. We maintain a professional import department with a European representative office, which greatly contributes to strengthening ties with the factories.</p> <p>We are interested in increasing the range of health and premium products and other designated products (such as gluten-free products and vegetable drinks) without compromising on quality.</p> <p>The company's products are intended for both the professional and retail markets—from hotels, restaurants, and catering companies to retail chains, nature houses, and delis. We have more than 2000 sales points all over Israel.</p>	
Other Information	The combination of many years of experience and a high-quality, skilled staff allows the company to provide its customers with excellent-quality products and to offer professional, courteous, and reliable personal service.
Potential Partners	Manufacturers and Suppliers.
Target Countries	Worldwide

SERVICES/JOINT VENTURES

Company Name	Adirlines Ltd. (77795)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.adirlines.com
Year of Establishment	2018
No. of Employees	1-10
Offer No.	150964
Interested in	<i>Services/Joint Ventures</i>

Summary of offer	<i>Freight Forwarding and Customs Clearance Services</i>
<p><u>Description of Offer</u></p> <p>Our company provides a comprehensive range of shipping and customs brokerage solutions. With a strong emphasis on innovation, we leverage cutting-edge technologies and software to facilitate fast and seamless operations without any barriers.</p> <p>We take pride in delivering exceptional professional services while maintaining a personal touch for our valued clients across various sectors, including shipping, import/export, customs brokerage, and advanced logistics services such as supply chain management and trade.</p> <p>We are interested in collaborating with Customs Agents and Freight Forwarders in EU countries.</p>	
Other Information	Our main principles are fairness, professionalism, and being service-oriented.
Potential Partners	Customs Agents and Freight Forwarders.
Target Countries	EU Countries.

Company Name	DLJ Logistics Ltd. (76005)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	-
Year of Establishment	2022
No. of Employees	5
Offer No.	150966
Interested in	<i>Services/Joint Ventures</i>
Summary of offer	<i>Freight Forwarding and Customs Clearance Services</i>
<p><u>Description of Offer</u></p> <p>We pride ourselves on being a premier forwarding and logistics company in Israel, dedicated to providing top-notch, reliable, and efficient logistical solutions.</p>	

As a growing leader in the industry, we are excited to extend our services to the Portuguese market, to foster strong partnerships and seamless trade between Israel and Portugal.

Key Advantages:

- **Comprehensive Logistics Solutions:** We offer a full range of services, including air, sea and land transportation, customs clearance, warehousing and distribution.
- **Expertise and Experience:** Our team of seasoned professionals brings extensive knowledge and expertise to handle all your logistics needs, ensuring smooth and timely deliveries.
- **Customer-Centric Approach:** We are committed to understanding and meeting our clients' unique requirements, providing personalized solutions and exceptional customer service.
- **Innovative Technology:** We utilize the latest technology to provide real-time tracking and efficient management of your shipments, ensuring transparency and reliability.

Other Information	We are eager to collaborate with exporters, importers and forwarding agents in Portugal, who are looking for a dependable partner in Israel. Together, we can enhance your supply chain, streamline operations, and expand your business reach.
Potential Partners	Future and active importers, exporters and forwarding agents.
Target Countries	Portugal