

BUSINESS OPPORTUNITIES FROM ISRAEL

March-April 2022

EXPORT

Year of Establishment	2016
No. of Employees	
<i>Offer No.</i>	131802
Summary of offer	Export: <i>Fire Protection Products - Flexible Sprinkler Hose with Fittings</i>
<p><u>Description of Offer</u></p> <p>Our company has more than a decade of experience in protecting products made in Tallinn, Estonia, and operates as an importer and distributor of fire protection products and automatic fire protection systems.</p> <p>Today with more and more regulations, the demand for sprinkler systems in residential buildings is growing. To overcome the slow and expensive traditional installation process, the company offers a quick, simple and easy-to-install solution - GVFLEX sprinkler droppers connect from the branch line to the sprinkler head, without the need for threading, measuring and cutting. In this way, installation efficiency is increased by reducing the cost of labor - the rate of GVFLEX sprinkler installation is two to three times faster than traditional sprinkler installation adjustment methods.</p> <p>The smoke alarm activates in 12 seconds, and in 60 seconds, the fire sprinkler head activates. The vitality and effectiveness of this system at home is like having a firefighter stand watch 24/7 ready to take action and extinguish a fire.</p>	
Other Information	Very high-quality product that meets global standards.
Potential Partners	The product is especially suitable for commercial buildings and shopping malls.
Target Countries	Spain, Portugal, France, Finland, Norway, Sweden.

Year of Establishment	2014
No. of Employees	10
<i>Offer No.</i>	<i>131803</i>
Summary of offer	<i>Export/Joint Ventures: Autonomous Modular Solar Systems</i>
<p><u>Description of Offer</u></p> <p>The company's unique design and reliance on solar energy eliminates most of the infrastructure and energy costs, to the point of being the most economical, off-grid and environmentally friendly solution in the world.</p> <p>The company's modular framework enables rapid deployment and expansion according to client's needs. The scale of our product can range anywhere from autonomous village or hotel supply unit of 0.05m³/day to 10,000 m³/day and beyond.</p> <p>The technology is environmentally superior to all traditional desalination processes. These characteristics make our product ideal for Off-grid users devoid of infrastructure, power and budgeting for conventional desalination technologies. Agriculture, Industry, Tourism, Villages and Towns, Humanitarian Intervention: immediate aid relief.</p> <p>Existing Clients of desalination processes, looking for rapid expansion and reduced costs. Suitable for treatment of Sea, Brackish & Contaminated.</p>	
Other Information	The company's modules are based on a patent pending technology. Each module is, essentially, a highly effective, autonomous mini solar system that exploits the sun's energy directly to desalinate or treat water. Multiple modules are combined to achieve the desired total output. We do not use any membrane, do not produce brine, and do not emit any polluting substances to the atmosphere. The whole process is entirely green, and the material used in our system is recyclable. A perfect solution for communities and industries, especially in remote areas and places where electricity supply is not secured.
Potential Partners	Water companies, governments, solar companies, armies and NGO'S.
Target Countries	South America, Africa, India, China.

Year of Establishment	1952
No. of Employees	40
Offer No.	131804
Summary of offer	Export/Representation: Luxury Aluminum Outdoor Kitchens
<p><u>Description of Offer</u></p> <p>Since its establishment in 1952, the company has been operating in various industrial fields; 10 years ago, the company entered into the processing of aluminum products and the planning, designing, and manufacturing of outdoor kitchens.</p> <p>Throughout the years, the company has also expanded its operations to include custom-made luxury outdoor kitchens.</p> <p>The company has developed a unique patent for the design of aluminum profile using dou tone two by two elements as well as using of hidden adapter technology. The aluminum treated in powder coating or anodize coating that ensures the long-term durability and high quality of its outdoor kitchens.</p> <p>The company's outdoor kitchens are lightweight and offer high-end quality, making them suitable for rooftops and balconies too.</p> <p>The company's patent is internationally registered and sees the implementation of a distinctly engineered kitchen structure with thin aluminum profiles contemporary modern design and state of the art engineering same as high-end indoor kitchens.</p> <p>The company offers custom design kitchens to meet any architect desire integrating top brand grill & cooling appliances.</p> <p>The company manufactures full size garden kitchens, pool bars, rooftop kitchens, and smaller kitchens for balconies in residential towers, all of which are based on its aluminum patent.</p>	
Other Information	https://youtu.be/rUEOTg_ioog https://youtu.be/CUn0B8ZXJEE https://youtu.be/8VpvSk2G4wA https://youtu.be/bO5v9jqCUNM
Potential Partners	<ul style="list-style-type: none"> • Distributors who are well familiar with the field of luxury kitchens (indoor as well as outdoor). • Distributors in the field of high end grill appliances and fireplaces. • Distributors of outdoor kitchens.

	<ul style="list-style-type: none"> And/or distributors who are connected with specialists from the design fields (architects, internal designers, contractors, and entrepreneurs).
Target Countries	Worldwide.

Year of Establishment	2016
No. of Employees	15
Offer No.	131805
Summary of offer	Export: Optimized and Secured Live Video over the Cellular Network, for the safety of cities and security
<p><u>Description of Offer</u></p> <p>The company has developed a software platform, which enables the transmission of live video over an entire cellular network, especially those related to smart city HD cameras, which require a lot of cellular bandwidth.</p> <p>In this regard, municipalities need to utilize thousands of video cameras in order to become smart cities, an endeavor that requires not only expensive cable solutions, but also the utilization of existing cellular networks in order to meet demands for immediate and flexible solutions.</p> <p>However, due to the cellular networks' limited bandwidth, they are unable to provide the necessary support for the large-scale camera connectivity, which smart cities operate. Due to a cellular network's limited bandwidth, transmitted videos will be of poor quality.</p> <p>To cope with this problem, the company's platform utilizes machine learning and signal processing algorithms to both optimize the video transmission from all connected cameras over the cellular network (and up to 4 cameras located in the same area), and to enable all video streams to fit into available network resources.</p>	
Other Information	Moreover, the platform's real-time prediction mechanism detects behavior and needs of all video streams captured by the cameras, as well as the condition of the cellular network and the requirements of the video management system.
Potential Partners	Integrators and distributors that are engaged in smart city projects, as well as Original Equipment Manufacturers, camera manufacturers, and cellular operators.
Target Countries	Worldwide.

JOINT VENTURES

Year of Establishment	2003
No. of Employees	30
Offer No.	131806
Summary of offer	Service/Joint Ventures/Representation: MES/MOM modular platform for managing factory's shop floor, Improving OEE, Cyber Security, Energy Monitoring, IoT, Analytics Solutions
<p><u>Description of Offer</u></p> <p>Our company incorporates decades of manufacturing, hardware, software and planning expertise. Our mission is to facilitate a handshake between humans and machines to achieve fully optimized and automated production efficiency. We streamline each part of the manufacturing process using automated, secure, cloud-based and on premises software that tackles the industry's strongest pain points. PlantSharp, our best-of-breed smart industrial Manufacturing Execution System (MES), brings the transparency, responsiveness and insights needed for the highest levels of ROI.</p> <p>Our smart industrial software suite enables humans and machines to collaborate as one unified team, so your manufacturing company can leverage the next wave of innovation, Industry 4.0, and soar to new heights of value.</p> <p>PlantSharp is a web-based platform, robust and modular that brings transparency, responsiveness, and flexibility into the entire manufacturing operation, enabling the optimization of materials and streamlining processes. The data captured from smart, connected machinery provides the insights in order to save cost and time. With PlantSharp, manufacturers can gain the flexibility and agility to improve processes and gain visibility into the entire manufacturing operation. Incorporating PlantSharp into your operation is key to remaining competitive and agile.</p> <p>The solution is offered either as Cloud/SaaS or traditional On-Premise installation.</p>	
Other Information	<p>Among our customers:</p> <p>https://www.netafim.com/en/</p> <p>https://www.strauss-group.com/</p> <p>https://www.equashield.com/</p> <p>https://www.unilever.com/</p> <p>https://www.mekorot-int.com/</p>

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Potential Partners	ISV's companies, VAR's, HMI/Controllers/Automation companies, industry consulting agencies, Middle ware/ Cloud/IoT service providers, ERP/MES/PLM solution providers, Machine & device providers, Industry well connected entity/person/company, Sales/Referral.
Target Countries	Germany, France, England, Italy, Spain, Poland, Czech Republic, Greece.

Year of Establishment	2003
No. of Employees	160
<i>Offer No.</i>	<i>131807</i>
Summary of offer	<i>Joint Ventures: Cell Therapy Product</i>
<p><u>Description of Offer</u></p> <p>Our cell therapy product, called PLX-R18, is designed to stimulate the regeneration of damaged bone marrow to produce blood cells lineages following exposure to high levels of radiation, thus preventing lethal hematological damage following exposure while providing regeneration capabilities to the bone marrow.</p> <p>In addition to potential treatment, we have collaborated with the U.S. Department of Defense to study PLX-R18 as a prophylactic (preventive) treatment for radiation exposure, relevant to first responders, demonstrating 50-70% increase in survival rates.</p> <p>Our company is also working with Fukushima Medical university since 2015, showing promising data of PLX-R18 in increased survival rates and mitigating severe intestinal damage following radiation exposure.</p>	

We would like to suggest a discussion to further introduce the product and its efficacy in mitigating radiation damage.	
Other Information	<p>Our company's PLX-R18 cell therapy was granted an FDA Orphan Drug Designation and the FDA cleared its Investigational New Drug (IND) application for the treatment of ARS in case of nuclear events.</p> <p>The company has a maturity of cGMP manufacturing (approved by key regulators, mass production).</p>
Potential Partners	Pharma Companies, Government Agencies.
Target Countries	USA, European Union Countries

IMPORT-EXPORT

Year of Establishment	2010
No. of Employees	30
<i>Offer No.</i>	<i>131808</i>
Summary of offer	<i>Import-Export: Chemical Solvent Products</i>
<p><u>Description of Offer</u></p> <p>The company provides high-purity recycled chemicals for the global manufacturing industry.</p> <p>Our vision is to become the leading provider of recycled chemicals for the worldwide manufacturing industry.</p> <p>Initially established in 2010 as a joint venture between 2 major Israeli entities, the company has evolved into a global leader in the research and development of advanced technologies and processes to recycle chemical (organic) waste streams. In 2016, the FIMI Opportunity Fund invested millions of USD in becoming a shareholder in the company.</p>	

The company operates a new state-of-the-art facility in Dimona, where it produces, stores, and exports its recycled chemicals to companies around the globe. We ship our chemicals to the USA, India, Europe, Turkey, Japan, and many other countries.

Customers benefit from our ability to develop tailor-made products with up to 99.9% purity levels according to their needs, specifications, and requirements.

We function as a one-stop-shop for waste management solutions serving large companies across various industry sectors in our local market.

Other Information	<p>We are providing local companies with seamless 360° access to prime chemicals, recycled high-purity chemicals, and recycling and waste management solutions.</p> <p>The fusion of quality products, optimized solutions, and a premium service creates a highly competitive offering that benefits every party in the supply chain.</p>
Potential Partners	<p>Export: Industrial plants or chemical distributors. Import: Providers of products and raw materials in this field</p>
Target Countries	<p>Export: USA, European Union Countries, Turkey, India. Import: Latin America, European Union Countries, East Asia.</p>