



*Business Support on Your Doorstep*

Company visit to Hungary  
Keckskemet, October 29<sup>th</sup>, 2019

## Romanian companies information

No of companies participating: **9**

### Organizer contact person:

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### FORMPLAST

Founded in 1993 the company is located in western Romania at about 200 km to Hungary and Serbia borders. With a long experience in plastic injection molding design and related technical consultancy the company expanded its activity and machining capacity recruiting clients in Romania, but also internationally in France, Italy, USA, and Israel. In 2017 the company started the cooperation with a German company in delivering plastic injection hot runner systems for plastic injection technology. The company is also able to process aluminum, stainless steel and brass metals for the production of plastic injection molds.

Formplast offers specialized service in the field of injection systems with nozzles and hot blocks.

The company also deals with the execution of small and medium series metal parts by CNC turning and milling operation.

### **Type of cooperation:**

Formplast company seeks international partners in the automotive or other industries that require high quality and precision molds for injected parts made of thermoplastic and thermosetting materials.

They are also looking for agreements with companies in the automotive sector, which seek to outsource parts of their projects.

### **Contact person:**

Mihai Giurgiu – General Manager

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## **EFFECTIVE Flux**

EFFECTIVE FLUX is a Romanian owned company delivering training and consulting services for processes and organizations improvement (Six Sigma, Lean, etc).

The company was founded in 2013 and has its main office in Arad. The team has more than 25 consultants, each with at least 10 years of experience in all industrial processes

They have accumulated experience while generating performance in more than 180 Romanian and multinational companies, from the automotive, heavy industry, food service, metallurgy and service industries.

### **Type of cooperation:**

EFFECTIVE FLUX is looking for the expansion of their market in Hungary. Therefore they are looking for different forms of partnership: with companies whom requirements (from automotive clients or other) are increasing, and process improvement is key to their scale-up and with partners to jointly supply process improvement services to their clients on the Hungarian market.

### **Contact person:**

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## **CBH SG Facility**

Ever since its setting up, CBH-SG FACILITY has targeted to become the most important supplier of solutions in the field of sorting, inspection or retouching of parts and finished products for

companies involved in the following fields: Automotive, plastics production, metal work, FMCG, textile industry, electric and electronic components, logistics-transport, wood industry.

Services:

- Sorting and inspection: 100% qualitative and/ or quantitative selection of the components according to the ISO 9001-2008 standard
- Check-up by using control and measuring instruments: 100% visual control of the parts according to the Work Instructions, using the control and measuring instruments in order to determine the compliance with the concordant and correct dimensional characteristics;
- Retouching of the parts (reconditioning/ reworking): service consisting of the correction of the defect (flaw) by using specific instruments;
- Packaging and repackaging;
- Warehouse supply and storage;
- Staff leasing;
- Other logistics and transport services.

### Type of cooperation:

The partner sought is a company active in: automotive, manufacturing of plastics, metal processing, FMCG (fast moving consumer goods), textiles, electrical and electronic components or logistics & transportation industries.

Based on a service agreement, employees of the Romanian company deliver the services in the partner's location, the company's warehouse or other location, mainly in Hungary, Czech Republic, Austria or Germany.

### Contact person:

Sorin HOARA – General Manager

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## Lineo Product Development

Lineo provides services of product design , mechanical and electrical engineering for electronic products. The founders have solid background in the automotive industry.

They create, design and develop modern and creative products that fulfill the client needs.

They offer customized solutions to companies of any size, from automotive, to brand owners of small electronic consumer goods, gadgets or electronic devices for industry purpose.

The company has a large multicultural experience, knowledge of different markets and understanding of different types of partners, having worked with clients of different sizes (from start-ups to multinationals) in different transnational contexts (European, American, Asian).

Another important asset of the company is the ability to provide expertise throughout the entire product development process. But most important, they take over very incipient ideas of the clients and work together with them to structure the requirements and create the proof of concept. The company have the ability to provide agile development loops for the product development projects which is a big advantage for the clients.

### **Type of cooperation:**

The clients sought are companies coming from any industry who do not have the capacity to develop a product inhouse, or need assistance with expertise during the whole product life cycle.

### **Contact person:**

Paul DRUTA – General Manager

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## **Ascent.ERP**

Ascent ERP is the developer of a flexible ERP, fully adaptable to the company and industry requirements, allowing the integration with other systems.

The system allows the interconnection of certain operational processes, so that the data entered during a process can be redirected to connex processes, without overloading operational time. An ERP meters not only the operational time on an internal level, but also the exploitation of materials in production. Where there are so-called leaks (of time or material resources), the ERP system points them out.

### **Type of cooperation:**

The company is seeking for partners (End costumers, software providers, distribution or implementation partners) in one of the following industries: Agriculture, Manufacturing, Distribution & Retail, Logistics & TMS, Services.

### **Contact person:**

Dan TURCITU – General Manager

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## **Financo Management**

The consulting company Financo Management from Oradea has been operating since 2003, as a provider of solutions for companies in the following fields - identifying clients and suppliers, financing solutions for the current activity and for investments, drawing up investment projects and financing solutions for them, solutions for cost reduction by improving internal processes and working procedures.

Their consultants speak Hungarian.

### **Type of cooperation:**

The company is interested in offering Hungarian companies development solutions on the Romanian market - customers, suppliers, subcontractors, production partnerships for which the company is delivering - profile definition, identification of potential partners (from the mentioned categories), evaluation and assistance in their qualification.

### **Contact person:**

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## **Litens Automotive Eastern Europe**

Founded in 1979, Litens has a proud history of being an innovative and highly respected company specializing in powertrain system engineering and component supply. Litens has also been at the forefront of global expansion with the establishment of operations and support offices in new markets to better serve the customers. The company history includes numerous achievements, many of which have been recognized through prestigious awards from the customers.

### **Type of cooperation:**

Timisoara site is a new one (2 years), and the company is building its potential suppliers database. Currently, the factory has a production ramp up with aftermarket part. The parts assembled in Timisoara are: automatic tensioner assembly systems for transmission.

### **Contact person:**

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## **TE Connectivity Sensor Solutions**

With clients in 140 countries, 15000 Patents worldwide, 80000 employees, TE is the world leader in connectivity. Solutions that power electric vehicles, aircraft, digital factories, and smart homes. Innovation that enables life-saving medical care, sustainable communities, efficient utility networks, and the global communications infrastructure. For more than 75 years, they have partnered with customers to produce highly engineered connectivity and sensing products that make a connected world possible.

### **Type of cooperation:**

TE Connectivity started in Timisoara in 2017, and the products made here are sensors (quality levels, temperature and thermocouples). Future needs of the company are gradually moving towards local suppliers, therefore TE is looking for potential long term partners.

### **Contact person:**

Dacian Negrea – Plant Manager

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## **ARTAN**

Analysis and solutions by identifying the technologies needed:

- PLC & HMI Programming (Siemens)
- Robots programming (Kuka, ABB, Fanuc)
- Technologies integration (based on your needs)
- PC Application Programming (C#)
- Electrical design and execution of electrical panel
- System integration, test, bugfix, installation in site and validation

### **Type of cooperation:**

The company is interested to offer automation services to some automation companies (automotive suppliers) who are subcontracting different services (especially PLC programming, industrial robots, PC applications) or to work directly to automotive companies (Daimler or Daimler Tier 1 Suppliers).

### **Contact person:**

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